

Negotiating Better. Faster and With Winning Results



This training is a fun, one day action packed workshop for practicing your negotiating skills and taking them to the max! Improve your preparation, tactics and bargaining abilities and come away from negotiations with win-win outcomes.

75% of this day you'll spend actually practicing new techniques with fellow attendees. In non-stop round robin style action, you'll be introduced to a new principle or tactic of effective negotiating, then switch partners to practice it on someone new! Then get ideas and suggestions from your instructor on how to improve each technique.

You will expand and improve your negotiating repertoire 10 fold in this seminar and warmed up your negotiation muscles from this day of immersion.

You'll be practicing new negotiating techniques and the specific language (both verbal and non-verbal) that helps you do them well. By the end of the day you'll have spent hours your negotiating skills.